# R G B. RGB International Bhd. (60383-1-k) <br> (Incorporated in Malaysia) 

Interim Unaudited Financial Statements<br>31 December 2014

## RGB <br> RGB International Bhd. (603831-k)

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## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME <br> FOR THE THREE-MONTH FINANCIAL PERIOD ENDED 31 DECEMBER 2014

|  | Note | 3 MONTHS ENDED |  | 12 MONTHS ENDED |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 31 \text { DEC } \\ 2014 \end{array}$ | $\begin{array}{r} 31 \text { DEC } \\ 2013 \end{array}$ | $\begin{array}{r} 31 \text { DEC } \\ 2014 \end{array}$ | $\begin{array}{r} 31 \text { DEC } \\ 2013 \end{array}$ |
| Revenue | 10 | 56,253 | 33,760 | 214,646 | 139,635 |
| Cost of sales |  | $(40,785)$ | $(24,802)$ | $(158,115)$ | $(98,259)$ |
| - Depreciation |  | $(5,779)$ | $(8,420)$ | $(25,201)$ | $(32,468)$ |
| - Others |  | $(35,006)$ | $(16,382)$ | $(132,914)$ | $(65,791)$ |
| Gross profit |  | 15,468 | 8,958 | 56,531 | 41,376 |
| Other income |  | 334 | 1,570 | 2,405 | 2,760 |
| Administrative expenses |  | $(7,393)$ | $(5,525)$ | $(27,475)$ | $(23,668)$ |
| - Depreciation |  | (514) | (552) | $(2,010)$ | $(2,034)$ |
| - Others |  | $(6,879)$ | $(4,973)$ | $(25,465)$ | $(21,634)$ |
| Selling and marketing expenses |  | $(1,302)$ | $(1,343)$ | $(2,656)$ | $(2,719)$ |
| Other expenses, net |  | $(2,743)$ | (441) | $(2,110)$ | $(3,718)$ |
| Operating profit |  | 4,364 | 3,219 | 26,695 | 14,031 |
| Finance costs |  | $(1,655)$ | $(2,017)$ | $(7,002)$ | $(8,219)$ |
| Share of results of associates |  | - | - | 4 | 718 |
| Profit before tax |  | 2,709 | 1,202 | 19,697 | 6,530 |
| Income tax expense | 21 | 22 | (125) | $(1,540)$ | (564) |
| Profit for the financial period/year |  | 2,731 | 1,077 | 18,157 | 5,966 |
| Other comprehensive income, net of tax |  |  |  |  |  |
| Item that may be subsequently reclassified to profit or loss: |  |  |  |  |  |
| - Foreign currency translation, representing other comprehensive income for the financial period/year |  | 12,314 | 1,546 | 11,115 | 11,394 |
| Total comprehensive income |  | 15,045 | 2,623 | 29,272 | 17,360 |
| Profit attributable to: |  |  |  |  |  |
| Owners of the parent |  | 2,995 | 1,440 | 18,527 | 6,657 |
| Non-controlling interests |  | (264) | (363) | (370) | (691) |
|  |  | 2,731 | 1,077 | 18,157 | 5,966 |
| Total comprehensive income attributable to: |  |  |  |  |  |
| Owners of the parent |  | 14,267 | 2,694 | 28,679 | 17,032 |
| Non-controlling interests |  | 778 | (71) | 593 | 328 |
|  |  | 15,045 | 2,623 | 29,272 | 17,360 |
| Earnings per share attributable to owners of the parent: |  |  |  |  |  |
| Basic, for profit for the financial period/year (sen) | 28 | 0.25 | 0.12 | 1.59 | 0.58 |
| Diluted, for profit for the financial period/year (sen) | 28 | 0.25 | 0.12 | 1.56 | 0.57 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

|  | AS AT | AS AT |
| ---: | ---: | ---: |
| ote | 31 DEC 2014 | 31 DEC 2013 |
|  | RM'000 | RM'000 |


| ASSETS |  |  |  |
| :---: | :---: | :---: | :---: |
| Non-current assets |  |  |  |
| Property, plant and equipment | 11 | 108,075 | 115,180 |
| Investments in associates |  | 140 | 128 |
| Other receivables |  | 146 | 181 |
| Development costs |  | 3,486 | 2,960 |
| Other intangible assets |  | 2,904 | 3,535 |
|  |  | 114,751 | 121,984 |
| Current assets |  |  |  |
| Inventories |  | 17,755 | 4,359 |
| Trade Receivables |  | 59,750 | 41,363 |
| Other Receivables |  | 10,437 | 8,203 |
| Assets of disposal group classified as held for sale |  | 1,284 | 1,241 |
| Tax Recoverable |  | 56 | 228 |
| Due from associates |  | 3,141 | 2,952 |
| Deposits with licensed banks |  | 15,847 | 10,134 |
| Cash and bank balances |  | 44,793 | 26,855 |
|  |  | 153,063 | 95,335 |
| TOTAL ASSETS |  | 267,814 | 217,319 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity attributable to owners of the parent |  |  |  |
| Share capital | 8 | 117,760 | 115,911 |
| Share premium |  | 14,536 | 14,409 |
| Foreign exchange translation reserve |  | $(9,166)$ | $(19,318)$ |
| Share option reserve |  | 771 | 514 |
| Accumulated losses |  | $(19,193)$ | $(36,554)$ |
|  |  | 104,708 | 74,962 |
| Non-controlling interests |  | 15,693 | 14,594 |
| Total equity |  | 120,401 | 89,556 |
| Non-current liabilities |  |  |  |
| Borrowings | 23 | 38,985 | 48,168 |
| Other payables |  | 124 | 209 |
| Deferred tax liabilities |  | 172 | 190 |
|  |  | 39,281 | 48,567 |
| Current liabilities |  |  |  |
| Borrowings | 23 | 27,892 | 25,794 |
| Trade payables |  | 55,776 | 36,313 |
| Other payables |  | 23,367 | 16,039 |
| Liabilities of disposal group classified as held for sale |  | 88 | 82 |
| Due to associates |  | 75 | 71 |
| Due to minority shareholder of a subsidiary |  | 934 | 877 |
| Tax payable |  | - | 20 |
|  |  | 108,132 | 79,196 |
| Total liabilities |  | 147,413 | 127,763 |
| TOTAL EQUITY AND LIABILITIES |  | 267,814 | 217,319 |
| Net assets per share (sen) |  | 9 | 6 |

## R G B. RGB International Bhd. (60833-K)

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2013 AND 31 DECEMBER 2014

|  | $\qquad$ Attributable to owners of the Company$\qquad$ - Non-Distributable ---------------\| |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share Capital RM'000 | Share <br> Premium <br> RM'000 | Foreign Exchange Translation Reserve RM'000 | Share Option Reserve RM'000 | Accumulated <br> Losses <br> RM'000 | Total <br> RM'000 | Noncontrolling Interests RM'000 |  |
| At 1 January 2013 | 115,119 | 14,373 | $(30,187)$ | 376 | $(40,185)$ | 59,496 | 9,027 | 68,523 |
| Profit for the financial period | - | - | - | - | 6,657 | 6,657 | (691) | 5,966 |
| Foreign currency translations | - | - | 10,375 | - | - | 10,375 | 1,019 | 11,394 |
| Total comprehensive income for the financial period | - | - | 10,375 | - | 6,657 | 17,032 | 328 | 17,360 |
| Transaction with owners: |  |  |  |  |  |  |  |  |
| Issue of ordinary shares pursuant to ESOS | 792 | 36 | - | (36) | - | 792 | - | 792 |
| Share option granted under ESOS | - | - | - | 174 | - | 174 | - | 174 |
| Dilution from change in stake | - | - | 494 | - | $(3,026)$ | $(2,532)$ | 2,532 | - |
| Deconsolidation of a subsidiary | - | - | - | - | - | - | 2 | 2 |
| Subscription of ordinary shares by the non-controlling interests in a | - | - | - | - | - | - | 2,705 | 2,705 |
| Total transactions with owners | 792 | 36 | 494 | 138 | $(3,026)$ | $(1,566)$ | 5,239 | 3,673 |
| At 31 December 2013 | 115,911 | 14,409 | $(19,318)$ | 514 | $(36,554)$ | 74,962 | 14,594 | 89,556 |
| At 1 January 2014 | 115,911 | 14,409 | $(19,318)$ | 514 | $(36,554)$ | 74,962 | 14,594 | 89,556 |
| Profit for the financial period | - | - | - | - | 18,527 | 18,527 | (370) | 18,157 |
| Foreign currency translations | - | - | 10,152 | - | - | 10,152 | 963 | 11,115 |
| Total comprehensive income for the financial period | - | - | 10,152 | - | 18,527 | 28,679 | 593 | 29,272 |
| Transaction with owners: |  |  |  |  |  |  |  |  |
| Issue of ordinary shares pursuant to ESOS | 1,849 | 127 | - | (125) | - | 1,851 | - | 1,851 |
| Share option granted under ESOS | - | - | - | 382 | - | 382 | - | 382 |
| Deconsolidation of a subsidiary | - | - | - | - | - | - | 506 | 506 |
| Dividend | - | - | - | - | $(1,166)$ | $(1,166)$ | - | $(1,166)$ |
| Total transactions with owners | 1,849 | 127 | - | 257 | $(1,166)$ | 1,067 | 506 | 1,573 |
| At 31 December 2014 | 117,760 | 14,536 | $(9,166)$ | 771 | $(19,193)$ | 104,708 | 15,693 | 120,401 |


| CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2014 |  |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} 12 \text { MON } \\ 31 \text { DEC } \\ 2014 \\ \text { RM'000 } \end{array}$ | ENDED <br> 31 DEC <br> 2013 <br> RM'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Profit before tax | 19,697 | 6,530 |
| Adjustments for: |  |  |
| Amortisation of development costs | 145 | 27 |
| Amortisation of other intangible assets | 1,020 | 462 |
| Bad debts written off | 29 | 73 |
| Bad debts recovered | - | (1) |
| Depreciation | 27,211 | 34,502 |
| Impairment of property, plant and equipment | 187 | 74 |
| Impairment of property, plant \& equipment written back | - | (629) |
| Gain on disposal of property, plant \& equipment | (30) | (221) |
| Loss on disposal of an associate | - | 600 |
| Loss on winding up of a jointly controlled entity | - | 57 |
| Gain on deconsolidation of a subsidiaries | $(1,285)$ | (206) |
| Property, plant and equipment written off | 70 | 289 |
| Provision for doubtful debts | 402 | 62 |
| Provision for doubtful debts (non trade) | 116 | 193 |
| Reversal of provision for doubtful debts | (88) | (643) |
| Reversal of provision for doubtful debts (non trade) | (2) | (24) |
| Written down of inventories | 208 | 124 |
| Share options granted under ESOS | 382 | 174 |
| Share of results of associates | (4) | (718) |
| Interest expense | 6,821 | 8,065 |
| Interest income | (366) | (307) |
| Operating profit before working capital changes | 54,513 | 48,483 |
| Net changes in receivables, amount due from jointly controlled entities, associates and inventories <br> $(34,513)$ <br> 20,780 |  |  |
| Net changes in payables, amount due to associates and minority shareholders of a subsidiary | 27,898 | $(18,946)$ |
| Interest paid | $(1,250)$ | $(1,618)$ |
| Taxes paid | $(1,407)$ | (609) |
| Net cash generated from operating activities | 45,241 | 48,090 |

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2014

## CASH FLOWS FROM OPERATING ACTIVITIES

Profit before tax
Adjustments for:
Amortisation of development costs
1,020
29

27,211
34,502
Depreciation
187
(30)

Gain on disposal of property, plant \& equipment
Loss on disposal of an associate
$(1,285)$
Property, plant and equipment written off 70
289
Provision for doubtful debts 40262

Provision for doubrul debts (non trade)
(88)

Reversal of provision for doubtful debts (non trade)
208
124
Share options granted under ESOS 382174
Share of results of associates
6,821 8,065 (307)

Operating profit before working capital changes
Net changes in receivables, amount due from jointly controlled entities, associates and inventories

27,898
Interest paid
$(1,407)$
48,090

## CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED) FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2014

CASH FLOWS FROM INVESTING ACTIVITIES

| Purchase of property, plant and equipment | $(14,573)$ |  |
| :--- | ---: | ---: |
| Proceeds from disposal of property, plant and equipment | 47 | $(23,625)$ |
| Changes in fixed deposits pledged to licensed banks | $(4,928)$ | $(5,526)$ |
| Changes in bank balances pledged to licensed banks | $(2,604)$ | $(127)$ |
| Expenditure on development costs | $(476)$ | $(2,523)$ |
| Acquisition of intangible assets | - | $(3,436)$ |
| Proceeds from disposal of associates | - | 145 |
| Distribution from a jointly controlled entity | - | 185 |
| Partial consideration from disposal of a subsidiary | 366 |  |
| Interest received | $-(22,413)$ |  |
| Net cash used in investing activities | $(33,326)$ |  |

## CASH FLOWS FROM FINANCING ACTIVITIES

| Net drawdown/(repayment) of onshore foreign currency loan | 477 | $(4,200)$ |
| :---: | :---: | :---: |
| Net repayment of term loan and commercial papers | $(12,046)$ | $(17,257)$ |
| Repayment of finance lease liability | (315) | (92) |
| Repayment of hire purchase payable | (31) | - |
| Proceeds from issuance of shares | 1,851 | 792 |
| Subscription of ordinary shares by the non-controlling interests in a subsidiary |  | 2,705 |
| Dividends paid | $(1,166)$ |  |
| Net cash used in financing activities | $(11,230)$ | $(18,052)$ |
| NET CHANGES IN CASH AND CASH EQUIVALENTS | 11,598 | $(3,288)$ |
| EFFECTS OF FOREIGN EXCHANGE RATE CHANGES | 5,583 | 5,251 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF THE FINANCIAL YEAR | 23,851 | 21,888 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL YEAR | 41,032 | 23,851 |

* Cash and cash equivalents at end of the financial year comprise the following:

| Cash and bank balances | 44,793 | 26,855 |
| :---: | :---: | :---: |
| Deposits with licensed banks | 15,847 | 10,134 |
| Less: Bank overdrafts | $(1,815)$ | $(2,877)$ |
|  | 58,825 | 34,112 |
| Less: Fixed deposit pledged to licensed banks | $(15,062)$ | $(10,134)$ |
| Less: Bank balances pledged to licensed banks | $(2,731)$ | (127) |
|  | 41,032 | 23,851 |

## PART A - EXPLANATORY NOTES PERSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD ("MFRS") 134

## 1. Basis of Preparation

The interim financial statements are unaudited and have been prepared in accordance with MFRS 134 Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 31 December 2013. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2013.

## 2. Changes in Accounting Policies

### 2.1 Adoption of Standards, Amendments and Issues Committee ("IC") Interpretations and changes in accounting policies

During the financial period, the Group has adopted the following Standards, Amendments and IC Interpretations:

Amendments to MFRS 10 Consolidated Financial Statements: Investment Entities Amendments to MFRS 12 Disclosure of Interest in Other Entities: Investment Entities Amendments to MFRS 127 Separate Financial Statements (2011): Investment Entities Amendments to MFRS 132 Offsetting Financial Assets and Financial Liabilities Amendments to MFRS 136 Recoverable Amount Disclosures for Non-Financial Assets Amendments to MFRS 139 Novation of Derivatives and Continuation of Hedge Accounting IC Interpretation 21 Levies

The adoption of the above pronouncements did not have any impact on the financial statements of the Group.

## RGB <br> RGB International Bhd <br> (603831-K)

## 2. Changes in Accounting Policies

### 2.2 Standards issued but not yet effective

The following are Standards of the MFRS Framework that have been issued by the Malaysian Accounting Standards Board ("MASB") but have not been early adopted by the Group.

## Title

Amendments to MFRS 119 Defined Benefit Plans: Employee Contributions
Amendments to MFRSs Annual Improvements 2010-2012 Cycle
Amendments to MFRSs Annual Improvements 2011 - 2013 Cycle
MFRS 14 Regulatory Deferral Accounts
Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets between an Investor and its Associates or Joint Venture
Amendments to MFRS 116 and MFRS 138 Clarification of Acceptable
Methods of Depreciation and Amortisation
Amendments to MFRS 11 Accounting for Acquisitions of Interests in Joint Operations
Amendments to MFRS 116 and MFRS 141 Agriculture: Bearer Plants
Amendments to MFRS 127 Equity Method in Separate Financial Statements
Amendments to MFRSs Annual Improvements to 2012-2014 Cycle MFRS 15 Revenue from Contracts with Customers
MFRS 9 Financial Instruments (IFRS as issued by IASB in July 2014)

## Effective Date

1 July 2014
1 July 2014
1 July 2014
1 January 2016
1 January 2016
1 January 2016
1 January 2016
1 January 2016
1 January 2016

1 January 2016
1 January 2017
1 January 2018

The Group will adopt the above pronouncements when they become effective in the respective financial periods. These pronouncements are not expected to have any material impact to the financial statements of the Group upon their initial application.

## 3. Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the financial statements for the financial year ended 31 December 2013 was not qualified.

## 4. Significant Event

During the quarter under review, there were no events that have not been reflected in the financial statements.

## 5. Comments about Seasonal or Cyclical Factors

The overall business of the Group was not affected by any significant seasonal factors except for the sales of machines which are subject to seasonal fluctuation.

## RGB. RGB International Bhd. (603831-к)

6. Unusual Items due to their Nature, Size or Incidence

There were no items affecting assets, liabilities, equity, net income, or cash flows during the current quarter that are unusual because of their nature, size and incidence.

## 7. Changes in Estimates

There were no changes in the nature and amount of estimates reported that will have a material effect in the current quarter.

## 8. Changes in Debts and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities except for the following:

- Share Capital

|  | Number of <br> ordinary shares ('000) of RM0.10 each |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |
| As at 1 January | $1,159,112$ | $1,151,189$ |
| Issue of ordinary shares pursuant to ESOS | 18,488 | 7,923 |
| As at 31 December | $1,177,600$ | $1,159,112$ |

## 9. Dividend Paid

A final single-tier dividend of 0.05 sen per ordinary share for the year ended 31 December 2013 (2012: Nil) was paid on 19 August 2014.

The Company has subsequently paid the first interim single-tier dividend of 0.05 sen per ordinary share for the financial year ending 31 December 2014 (2013: Nil) on 9 October 2014.

## RGB <br> RGB International Bhd. (603831-k)

10. Segmental Information

Segment information is presented in respect of the Group's business segments:

| 3 MONTHS ENDED |  | 12 MONTHS ENDED |  |
| :---: | ---: | ---: | ---: |
| 31 DEC | 31 DEC | 31 DEC | 31 DEC |
| 2014 | 2013 | 2014 | 2013 |
| RM'000 | RM'000 | RM'000 | RM'000 |

## Segment Revenue

| Sales and Marketing | 38,690 | 17,682 | 143,156 | 68,484 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Technical Support and Management | 17,421 | 15,945 | 70,928 | 70,421 |  |
| Others (1) | 190 | 181 | 754 | 922 |  |
|  |  | 56,301 | 33,808 | 214,838 | 139,827 |
| Eliminations |  | $(48)$ | $(48)$ | $(192)$ | $(192)$ |
| Revenue |  | 56,253 | 33,760 | 214,646 | 139,635 |

## EBITDA*

| Sales and Marketing | 5,123 | 2,971 | 16,096 | 8,792 |
| :--- | ---: | ---: | ---: | ---: |
| Technical Support and Management | 10,085 | 11,711 | 44,841 | 49,441 |
| Others | $(312)$ | $(1,059)$ | $(119)$ | $(1,889)$ |
| Unallocated | $(3,882)$ | $(1,371)$ | $(5,737)$ | $(7,316)$ |
| Total |  | 11,014 | 12,252 | 55,081 |

Segment Results

| Sales and Marketing | 4,727 | 2,442 | 14,819 | 7,459 |
| :---: | :---: | :---: | :---: | :---: |
| Technical Support and Management | 4,279 | 3,653 | 19,414 | 17,288 |
| Others | (768) | $(1,503)$ | $(1,865)$ | $(3,445)$ |
|  | 8,238 | 4,592 | 32,368 | 21,302 |
| Unallocated expenses | $(3,874)$ | $(1,373)$ | $(5,673)$ | $(7,271)$ |
| - Foreign exchange loss | $(2,709)$ | (530) | $(3,169)$ | $(3,753)$ |
| - Interest income | 108 | 96 | 349 | 264 |
| - Sundry Income | 149 | 111 | 720 | 457 |
| - Legal and professional fee | (117) | (76) | (587) | (814) |
| - Gain on deconsolidation of a subsidiary | - | - | 1,285 | 206 |
| - Other expenses | $(1,305)$ | (974) | $(4,271)$ | $(3,631)$ |
| Operating profit | 4,364 | 3,219 | 26,695 | 14,031 |

## Note

(1) "Others" consist of revenue from leasing of Chateau building, manufacturing activities, research \& development activities and inter-segment transaction.

* Earnings before interest, taxation, depreciation, amortisation, impairment of property, plant \& equipment, intangible assets and investments.


## RGB. RGB International Bhd. (603831-K)

11. Valuation of Property, Plant and Equipment

The Group did not revalue any of its property, plant and equipment during the current quarter.
12. Subsequent Events

There were no material events subsequent to the end of the current quarter except for:
(a) RGB OMMCO Ltd., a $65 \%$ sub-subsidiary of the Company, was struck off from the register with effect from 3 January 2015 pursuant to Section 151(4) of the Labuan Companies Act 1990.
(b) The Company has allotted the followings ordinary shares of RM0.10 each for cash pursuant to the Company's ESOS:
(i) 2,649,100 ordinary shares at an issue price of RM0.10 per ordinary shares;
(ii) 100,600 ordinary shares at an issue price of RM0.105 per ordinary shares; and
(iii) 32,300 ordinary shares at an issue price of RM0.117 per ordinary shares.
(c) Dreamgate (Singapore) Pte Ltd, a wholly owned subsidiary of the Company in Singapore, has changed its name to RGB (Singapore) Pte Ltd on 9 February 2015.
(d) The interest rate for Unrated Commercial Papers had been reduced from $10 \%$ to $7 \%$ with effective from 12 February 2015.
13. Changes in the Composition of the Group during the quarter

There were no material changes in the composition of the Group during the current quarter.
14. Changes in Contingent Liabilities and Contingent Assets

There were no material changes in contingent liabilities and assets since the previous quarter.

## 15. Capital Commitments

The amount of capital commitments approved but not provided for in the interim financial statements is as follows:
AS AT
31 DEC 2014
RM'000

## 16. Significant Related Party Transactions

There were no significant related party transactions during the current quarter.

## RGB RGB International Bhd. (603831-k)

## B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B (RULE 9.22(2)) OF THE LISTING REQUIREMENTS OF BURSA SECURITIES

17. Performance Review

| 3 MONTHS ENDED |  |
| ---: | :---: |
| 31 DEC | 31 DEC |
| 2014 | 2013 |
| RM’000 | RM’000 |


| 12 MONTHS ENDED |  |  |  |
| ---: | ---: | ---: | ---: |
| \% | 31 DEC | 31 DEC | \% |
|  | 2014 | 2013 |  |
| $+/(-)$ | RM'000 | RM’000 | $+/(-)$ |

## Revenue

Sales and Marketing
Technical Support and Management Others (1)

Total

| 38,690 | 17,682 | $+119 \%$ | 143,156 | 68,484 | $+109 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 17,421 | 15,945 | $+9 \%$ | 70,928 | 70,421 | $+1 \%$ |
| 142 | 133 | $+7 \%$ | 562 | 730 | $-23 \%$ |
| 56,253 |  |  |  |  |  |

## EBITDA*

Sales and Marketing

| 5,123 | 2,971 | $+72 \%$ | 16,096 | 8,792 | $+83 \%$ |
| ---: | :---: | :---: | :---: | :---: | :---: |
| 10,085 | 11,711 | $-14 \%$ | 44,841 | 49,441 | $-9 \%$ |
| $(312)$ | $(1,059)$ | $-71 \%$ | $(119)$ | $(1,889)$ | $-94 \%$ |
| $(3,882)$ | $(1,371)$ | $+183 \%$ | $(5,737)$ | $(7,316)$ | $-22 \%$ |
| 11,014 | 12,252 | $-10 \%$ | 55,081 | 49,028 | $+12 \%$ |

Profit/(Loss) before tax

| Sales and Marketing | 4,631 | 2,342 | +98\% | 14,467 | 7,795 | +86\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Technical Support and Management | 4,069 | 2,603 | +56\% | 17,385 | 14,039 | +24\% |
| Others | (808) | $(1,551)$ | -48\% | $(1,954)$ | $(3,540)$ | -45\% |
|  | 7,892 | 3,394 | +133\% | 29,898 | 18,294 | +63\% |
| Unallocated Expenses | $(5,183)$ | $(2,192)$ | +136\% | $(10,201)$ | $(11,764)$ | -13\% |
| - Finance cost | $(1,309)$ | (819) | +60\% | $(4,528)$ | $(4,493)$ | +1\% |
| - Foreign exchange loss | $(2,709)$ | (530) | +411\% | $(3,169)$ | $(3,753)$ | -16\% |
| - Interest income | 108 | 96 | +13\% | 349 | 264 | +32\% |
| - Sundry Income | 149 | 111 | +34\% | 720 | 457 | +58\% |
| - Legal and professional fee | (117) | (76) | +54\% | (587) | (814) | -28\% |
| - Gain on deconsolidation of a subsidiary | - | - | +0\% | 1,285 | 206 | +524\% |
| - Other expenses | $(1,305)$ | (974) | +34\% | $(4,271)$ | $(3,631)$ | +18\% |
| Profit before tax | 2,709 | 1,202 | +125\% | 19,697 | 6,530 | +202\% |

## Note

(1) "Others" consist of revenue from leasing of Chateau building, manufacturing activities, research \& development activities and inter-segment transaction.

* Earnings before interest, taxation, depreciation, amortisation, impairment of property, plant \& equipment, intangible assets and investments.


## 17. Performance Review (Continued)

(i) Comparison with previous year's corresponding quarter

The revenue and profit before tax for Sales and Marketing ("SSM") increased by $119 \%$ and $98 \%$ respectively for the quarter ended 31 December 2014 as compared to previous year's corresponding quarter. This is mainly due to increase in number of machines sold in this quarter.

The revenue for Technical Support and Management ("TSM") division increased by $9 \%$ for the quarter ended 31 December 2014 as compared to previous year's corresponding quarter. The profit before tax increased by $56 \%$ is mainly due to better performance of TSM operations across the region and an overall reduction in operating expenditures including depreciation.

The revenue of "Others" division was mainly contributed by sales of refurbished machines and table games layout.
(ii) Comparison with previous year

The revenue and profit before tax for SSM division increased by $109 \%$ and $86 \%$ respectively for the financial year ended 31 December 2014 as compared to preceding year for is mainly due to increase in number of machines sold in this year.

The revenue for TSM division increased by $1 \%$ for the financial year ended 31 December 2014 as compared to preceding year due to improved performance of this division. Meanwhile, the profit before tax increased by $24 \%$ as compared to preceding year as a result of improved performance of concession machines, reduction in operating expenditure and a lower depreciation on gaming machines.

The loss before tax for Others is mainly related to $\mathrm{R} \& \mathrm{D}$ expenditures.

## RGB <br> RGB International Bhd <br> (603831-K)

18. Comparison with previous quarter's results

| CURRENT | PREVIOUS |  |
| ---: | ---: | ---: |
| QUARTER | QUARTER | $\%$ |
| RM' 000 | RM' 000 | $+/(-)$ |

## Revenue

Sales and Marketing
Technical Support and Managemen
Others (1)
Revenue

| 38,690 | 42,868 | -10\% |
| :---: | :---: | :---: |
| 17,421 | 18,507 | -6\% |
| 142 | 137 | +4\% |
| 56,253 | 61,512 | -9\% |

EBITDA*
Sales and Marketing
Technical Support and Managemen
Others
Unallocated

| 5,123 | 5,249 | $-2 \%$ |
| ---: | ---: | ---: |
| 10,085 | 12,315 | $-18 \%$ |
| $(312)$ | 65 | $-580 \%$ |
| $(3,882)$ | $(2,199)$ | $+77 \%$ |
| 11,014 | 15,430 | $-29 \%$ |

## Profit/(Loss) before tax

| Sales and Marketing | 4,631 | 4,892 | -5\% |
| :---: | :---: | :---: | :---: |
| Technical Support and Management | 4,069 | 5,829 | -30\% |
| Others | (808) | (365) | +121\% |
|  | 7,892 | 10,356 | -24\% |
| Unallocated expenses | $(5,183)$ | $(3,322)$ | +56\% |
| - Finance cost | $(1,309)$ | $(1,137)$ | +15\% |
| - Foreign exchange loss | $(2,709)$ | $(1,553)$ | +74\% |
| - Interest income | 108 | 83 | +30\% |
| - Sundry income | 149 | 364 | -59\% |
| - Legal and professional fee | (117) | (206) | -43\% |
| - Other expenses | $(1,305)$ | (873) | +49\% |
| Profit before tax | 2,709 | 7,034 | -61\% |

## Note

(1) "Others" consist of revenue from leasing of Chateau building, manufacturing activities, research \& development activities and inter-segment transaction.

* Earnings before interest, taxation, depreciation, amortisation, impairment of property, plant \& equipment, intangible assets and investments.

18. Comparison with previous quarter's results (Continued)

The decrease in revenue and profit before tax for SSM division in this quarter is due to decrease in number of machines sold in this quarter.

The revenue and profit before tax for TSM division decreased by $6 \%$ and $30 \%$ respectively as compared to last quarter is due to less patronage during festive season in December and additional pre-operating expenditure for a new outlet which commenced operation in January 2015.

The loss before tax for Others is mainly related to charge out of $R \& D$ expenditures.
The profit before tax for the Group decreased by $61 \%$ as compared to last quarter due to a foreign exchange loss of RM2.7 million (foreign exchange loss of RM1.6 million in previous quarter), as a result of strengthening of US Dollar against certain currencies where we operate.
19. Commentary on Prospects

The Group will continue to capitalize the strong 2014 performance in year 2015.
In view of the foregoing and barring unforeseen circumstances, the Group expects to achieve better performance in year 2015.
20. Profit Forecast

The company did not announce any profit forecast for the financial year.

## RGB <br> RGB International Bhd. (608831-k)

21. Income Tax Expense

| 3 MONTHS ENDED |  | 12 MONTHS ENDED |  |
| :---: | :---: | :---: | :---: |
| 31 DEC | 31 DEC | 31 DEC | 31 DEC |
| 2014 | 2013 | 2014 | 2013 |
| RM'000 | RM'000 | RM'000 | RM'000 |

Income Tax

- Current period/ year
- (Over)/Underprovision in prior year

496
(500)
$100 \quad 1,449$
373

Deferred Tax

- Current period/ year
(40)

22
(7)
(40)

2

- Under/(Over)provision in prior year

22
(7)
$\overline{(22)} \overline{1} \mp$

Domestic income tax is calculated at the Malaysian statutory rate of $25 \%$ (2013: 25\%) of the estimated assessable profit for the financial period. The effective tax rate of the Group for the financial period is lower than the statutory income tax rate mainly due to income subjected to different tax jurisdictions and income not subjected to tax, partially offset by expenses not deductible for tax purposes.

## 22. Corporate Proposals

Save as disclosed below, there were no corporate proposals announced but not completed as at 31 December 2014:
(a) Acquisition of $30 \%$ equity stake in Timor Holding, Lda. by RGB (Macau) Limited ("RGBML")

RGBML is in the process of finalising the said acquisition and expects to complete it by first quarter of 2015.

## RGB. RGB International Bhd. (603831-k)

## 23. Borrowings

|  | AS AT <br> 31 DEC 2014 <br> RM'000 | AS AT <br> 31 DEC 2013 <br> RM'000 |
| :--- | ---: | ---: |
| Short Term Borrowings: |  |  |
| Secured | 1,815 | 2,877 |
| Bank overdrafts | 10,587 | 10,110 |
| Onshore foreign currency loan | 13,198 | 12,323 |
| Commercial papers | 60 | - |
| Hire purchase payable | 159 | 372 |
| Finance lease liability | 2,073 | 112 |
| Term loans | 27,892 |  |
|  |  | 25,794 |

Borrowings denominated in foreign currency as at 31 December 2014:

## 24. Material Litigation

The Group is not engaged in any material litigation, either as plaintiff or defendant and the Directors do not know of any proceedings pending or threatened or of any fact likely to give to any proceedings which might adversely affect the position or business of the Group, save for the announcements made on 8 February 2013 and 15 February 2013 ("the said announcements").

With regard to the said announcements pertaining to the alleged design infringement on jackpot signages filed by a third party in Macau Court of which RGB (Macau) Limited ("RGBML") has no direct business dealings, a writ of summons was served on RGBML, as one of the defendants on 17 October 2012. There is no further development of the suit subsequent to the Statement of Defence filed by RGBML's solicitors on 24 October 2014, in view of the fact that the other defendants have also been served with the writ of summons.

## RGB <br> RGB International Bhd <br> (603831-K)

## 25. Dividends

The Board of Directors has proposed a final single-tier dividend of 0.2 sen per ordinary share for the financial year ended 31 December 2014.

The proposed dividend is subject to the Shareholders' approval at the forthcoming Annual General Meeting. The dates of entitlement and payment shall be determined by the Board of Directors at the subsequent stage.
26. Notes to the Statements of Profit or Loss and Other Comprehensive Income

The profit before taxation is after accounting for the following:

|  | 3 MONTHS ENDED |  | 12 MONTHS ENDED |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31 DEC | 31 DEC | 31 DEC | 31 DEC |
|  | 2014 | 2013 | 2014 | 2013 |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Interest income | (115) | (99) | (366) | (307) |
| Interest expenses | 1,618 | 1,985 | 6,821 | 8,065 |
| Amortisation of development costs | 124 | 6 | 145 | 27 |
| Amortisation of other intangible assets | 264 | 462 | 1,020 | 462 |
| Bad debts written off | - | 57 | 29 | 73 |
| Bad debts recovered | - | 2 | - | (1) |
| Depreciation | 6,293 | 8,972 | 27,211 | 34,502 |
| Impairment of property, plant and equipment | 5 | 74 | 187 | 74 |
| Impairment of property, plant \& equipment written back | - | (447) |  | (629) |
| Gain on disposal of property, plant \& equipment | (20) | (2) | (30) | (221) |
| Loss on disposal of an associate | - | - | - | 600 |
| Loss on winding up of a jointly controlled entity | - | - | - | 57 |
| Gain on deconsolidation of a subsidiary | - | - | $(1,285)$ | (206) |
| Property, plant and equipment written off | 50 | 286 | 70 | 289 |
| Provision for doubtful debts | 400 | 62 | 402 | 62 |
| Provision for doubtful debts (non trade) | 114 | 189 | 116 | 193 |
| Reversal of provision for doubtful debts | (79) | (611) | (88) | (643) |
| Reversal of provision for doubtful debts (non trade) | (2) | 37 | (2) | (24) |
| Written down of inventories | 197 | 131 | 208 | 124 |

## R G B <br> RGB International Bhd. (603831-k)

27. Disclosure of Realised and Unrealised Profits/Losses

The Group's realised and unrealised accumulated losses disclosures are as follows:

|  | ACCUMULATED QUARTER ENDED |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} 31 \text { DEC } \\ 2014 \end{array}$ | $\begin{array}{r} 31 \text { DEC } \\ 2013 \end{array}$ |
|  | RM'000 | RM'000 |
| The accumulated losses of the Company and subsidiaries: - Realised | $(141,186)$ | $(127,913)$ |
| - Unrealised | 2,567 | 5,259 |
| Total share of accumulated losses from jointly controlled entities: <br> - Realised | (58) | (58) |
| Total share of accumulated losses from associates: |  |  |
| - Realised | 253 | 250 |
| - Unrealised | (265) | (265) |
|  | $(138,689)$ | $(122,727)$ |
| Add: Consolidation adjustments | 119,496 | 86,173 |
| Total Group accumulated losses | $(19,193)$ | $(36,554)$ |

## RGB RGB International Bhd. (603831-к)

## 28. Earnings Per Share

## (a) Basic

Basic earnings per ordinary share is calculated by dividing the profit for the financial period/ year attributable to owners of the parent by the weighted average number of ordinary shares outstanding during the financial period/ year.

|  | 3 MONTHS ENDED |  | 12 MONTHS ENDED |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 31 \text { DEC } \\ 2014 \end{array}$ | $\begin{array}{r} 31 \text { DEC } \\ 2013 \end{array}$ | $\begin{array}{r} 31 \text { DEC } \\ 2014 \end{array}$ | $\begin{array}{r} 31 \text { DEC } \\ 2013 \end{array}$ |
| Profit attributable to owners of the parent (RM'000) | 2,995 | 1,440 | 18,527 | 6,657 |
| Weighted average number of ordinary shares in issue ('000) | 1,176,512 | 1,155,267 | 1,164,528 | 1,153,312 |
| Basic earnings per share (sen) | 0.25 | 0.12 | 1.59 | 0.58 |

(b) Diluted

Diluted earnings per ordinary share is calculated by dividing the profit for the financial period/ year attributable to owners of the parent by the weighted average number of ordinary shares outstanding during the financial period/ year adjusted for the effects of dilutive potential ordinary shares.

|  | 3 MONTHS ENDED |  | 12 MONTHS ENDED |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31 DEC | 31 DEC | 31 DEC | 31 DEC |
|  | 2014 | 2013 | 2014 | 2013 |
| Profit attributable to owners of the parent (RM'000) | 2,995 | 1,440 | 18,527 | 6,657 |
| Weighted average number of ordinary shares in issue ('000) | 1,176,512 | 1,155,267 | 1,164,528 | 1,153,312 |
| Effect of dilution of share options ('000) | 15,804 | 13,861 | 22,281 | 8,570 |
| Adjusted weighted average number of ordinary shares ('000) | 1,192,316 | 1,169,127 | 1,186,809 | 1,161,883 |
| Diluted earnings per share (sen) | 0.25 | 0.12 | 1.56 | 0.57 |

# RGB <br> RGB International Bhd. (603831-K) 

29. Authorisation for Issue

On 26 February 2015, the Board of Directors authorised the issue of these interim financial statements.

By Order of the Board
RGB International Bhd. (603831-K)

Datuk Chuah Kim Seah, JP
Managing Director
26 February 2015

